

**International  
Real Estate**



# International Real Estate

**Taylor Wessing's international Real Estate team act on complex, high-value transactions that are often cross-border in nature, with an unwavering commitment to client service and delivery.**

# Our team have an enviable market-leading position in the sector and are justifiably recognised as one of the leading players in the field.

Our involvement in prestigious and notable deals internationally demonstrates our ability to act on all aspects of real estate transactions, including high-profile acquisitions and disposals, highly structured corporate transactions, and large-scale development schemes. The team regularly act on investment and development deals with a gross development value of over EUR 600m.

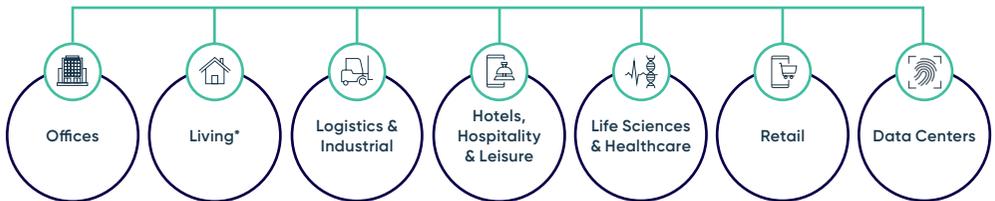
Our international team is comprised of 350 sector specialists who have proficiency in all key asset classes, including hotels and hospitality,

living (both BTR and student accommodation), offices, industrial, logistics and data centers. They work closely with relevant practice areas, including Finance, Tax and Planning, allowing our lawyers to provide comprehensive and strategic advice to our clients. Our client base is varied and diverse; we support investors and developers, private equity, REITs and UHNW family offices.

The strength of our lawyers and international reputation means we are a leader in the global real estate landscape.



## Real Estate



\*Student accommodation, Senior living, BTR and Luxury residential

# Architectural icons, delivered by Taylor Wessing

The Gherkin, London



Omniturm, Frankfurt



ABN AMRO Bank Head Office, Amsterdam



## Advice throughout the real estate lifecycle

### Acquisition

Advised on the acquisition and financing of the Watermarque Building on Dublin's Grand Canal. (Ireland)

### Financing

Advised a fund established by the Garbe Group on the financing of 34 industrial and logistics properties in Germany and the Netherlands, amounting to EUR450 million. (Germany, Netherlands)

### Tax

Advising EPIC on the tax aspects of the successful sale of its portfolio of eight UK logistics investment properties. (UK)

### Construction

Advised Bouwfonds Property Development on its resident real estate construction develops and later the sale and transfer of these assets. (Netherlands)

### Planning

Advised Brentford FC on planning, real estate, and construction as well as compulsory purchase for the development of a modern sports stadium, together with 910 new homes, community facilities, a hotel and retail outlets. (UK)

### Environmental

Advised Lidl Netherlands on the development of the most sustainable distribution centre in the Netherlands, amongst other ongoing projects. (Netherlands)

## Development

Advised ECE Work & Live on the project development TIDE in the Hamburg HafenCity, which consists of several residential buildings with around 600 high-quality condominiums and rental apartments. (Germany)

## Asset management

Advised on the acquisition and subsequent asset management of iconic London sites such as the Gherkin and St Katharine Docks. (UK)

## Real estate disputes

Advised administrators on a vacant possession strategy to allow the development of a large industrial site. (UK)

## Joint venture

A Advised Fortress Investment on the complex joint venture structured investment into Prem Group. This involved cross-border corporate real estate and real estate teams, and the buyout of some existing shareholders and the roller of the founding shareholders to co-invest alongside management. (UK)

## Exit

Advised Build to Build on various transactions, including the development and sale of a logistical centre in the Rotterdam area to GLP. (Netherlands)

## Our international reach

**Our international Real Estate team combines market-leading expertise with a global network to deliver seamless, strategic, and timely support on complex real estate matters.**

We understand the legal, commercial, and cultural nuances that shape transactions across jurisdictions, ensuring our clients receive locally informed, globally coordinated advice. With extensive experience advising major real estate investors, developers, and asset managers, we provide the insights and connections needed to navigate challenges, capitalise on opportunities, and drive success in an evolving market.

To supplement our offering further and provide a seamless approach, we have a best-friend network of firms. The firms we recommend mirror Taylor Wessing's standards of quality legal expertise and client care which means our clients benefit from reliability with a truly global reach.





# Our Hotels and Hospitality expertise

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## UK

**Vivion** on the acquisition of hotels with an aggregate value in excess of GBP1.5 billion: 20 IHG franchised Hotels (Ribbon portfolio), nine Hilton Hotels (Zinc), 26 Hallmark Hotels, St Martin's Lane Hotel and the Sanderson Hotel.

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## France

**Marriott** in the conclusion of a franchise agreement with Cycas and a triangular ownership agreement with Cycas and ADP for two hotels at Paris Airport.

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## Germany

**Commerz Real** on various hotel transactions, hotel developments and asset management matters, including the acquisition and sale of Rocco Forte Hotels, Frankfurt and Berlin and various other hotel brands.

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## Germany

**Dalata Hotel Group**, Ireland's leading hotel operator, on the market entry into continental Europe, with the acquisition of Nikko Hotel operation in Düsseldorf.

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## UK / Germany / Netherlands

**Invesco Real Estate** on a deal with the hotel owner and operator Westmont to take over the operations of a portfolio of 13 IHG branded hotels in Germany and the Netherlands. Westmont acts as the tenant of the portfolio, as well as a co-investor with Invesco's clients in the property-owning companies.

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## Germany

**Premier Inn** on its expansion in Germany, most recently on the acquisition of a site for a new hotel development in Hamburg and at Frankfurt Airport as well as on the acquisition of a hotel project in Berlin.

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## UK

**Reuben Brothers** on the Cambridge House project in Mayfair (formerly the In and Out club) and on the appointment of Auberge Resorts Collection to manage the luxury hotel and members club.

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## Austria

**Austrian K+K Hotel Group** on the sale of its holding and operating companies to a joint venture of Goldman Sachs and the leading US-based hotel investment and management group Highgate Hotels. The deal included ten four-star and five-star superior hotels.

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# Our Offices expertise

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## Germany

**Swiss Life Asset Managers** on several real estate transactions, including the acquisition and subsequent sale of an office building in Hamburg.

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## Germany

**Real estate company** on the acquisition, development and sale of '99 West', a high-rise office building in Frankfurt, for EUR265 million.

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## France

**Knotel** on the acquisition of a majority shareholding in Space Management (Deskeo) and in all operational aspects of the implementation of its activity in France.

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## France

**Invesco Munich/Paris** in the acquisition and financing structure of a French office property for a German regulated investment fund and then refinancing through a bank with a deal value of EUR58 million.

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## Ireland

**Starz** on several Irish market deals including an office building located in Dublin 4.

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## UK

**Al Gurg Group** on the acquisition and development plans for their trophy asset on London's South Bank – the IBM Building, in addition to advising on their acquisition of The Peak, Victoria, London SW1.

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## Czech Republic

**Wiener Städtische Versicherung/Vienna Insurance Group** on the acquisition of an office building in Prague with an international structure (the parties involved came from Austria, Italy and the Czech Republic).

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## UK

**Fora** on their merger with The Office Group. The combined group's aim is to be the premier flexible workspace company in the UK and Europe.

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## Germany

**Commerz Real** on the sale of the Highlight Towers in Munich to Viennese and Swiss family offices.

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# Our Living expertise

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## France

**Vonovia** in the co-investment with CDC and Swiss Life REIM to acquire an 80% shareholding in Fonciere Vesta owning 4,000 apartments in France. This portfolio is valued at about EUR1.4 billion.

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## Ireland

**Starz** on several Irish market deals including an EUR17 million senior living facility secured by Donnybrook House.

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## Ireland

**Global leader** in rental development on the acquisition of a development site in South Dublin for PRS development.

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## UK

**Canary Wharf Group** on the formation and structuring of three BTR towers in Canary Wharf, and on the related suite of operational agreements including property and asset management arrangements.

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## Ireland

**North American investment manager** on financing the site acquisition and development of a co-living scheme in Ireland.

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## UK

**Global investor EQT** on a GBP1 billion residential real estate joint venture, exclusively for purchasing and developing BTR assets, set to bring 3000 new rental homes to Greater London.

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## UK

**Essential Living** on projects including the major residential towers – Helix in Canary Wharf and Archway in North London; as well as schemes in Swiss Cottage, Tower Hamlets, Croydon, Maidenhead and Greenwich.

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## Germany

**Ziegert Group**, that specialises in the residential property markets in Berlin and Leipzig, as a real estate and project developer, on the financing (EUR50 million) by H.I.G. Capital.

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## Germany

**MPC Capital** on real estate, tax and public law matters in relation to the acquisition of a residential complex from Covivio in Berlin for the 'ESG-Wohnimmoblien-Fonds'.

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# Legal excellence, tailored solutions



# Our Logistics expertise

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## UK and Germany

**Garbe** on various logistics matters, including the sale of a logistics property near Munich to Nuveen Real Estate. The building, which is let on a long-term lease to a global e-commerce company, was constructed with strict sustainability criteria and has a DGNB Gold certification.

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## UK

**Cain International** on its GBP550 million logistics portfolio acquisition from Firethorn Trust. The Grade A logistics portfolio comprised seven UK sites, totalling 3.25 million sq. ft across 22 assets, including two newly built developments, and five consented land sites.

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## Germany

**Elite Partners Capital** on the acquisition of a large-scale multi-user logistics park near Karlsruhe.

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## Netherlands

**Lidl** on sale and purchase transactions, project development, lease and planning issues.

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## Netherlands

**Fresh Park Venlo Campus** on the tender and sale of a property, which was the largest single asset logistics deal in the Netherlands that year.

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## Czech Republic

**Daimler** in relation to due diligence, preparation of acquisition documentation and negotiation for the purpose of building the largest logistics centre in Europe.

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## Ireland

**MetLife** on the financing of a portfolio of light industrial and logistics sites.

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## Netherlands

**Sligro Food Group** (AEX stock listed) on several developments and sale and lease back transactions of various logistics centres in the Netherlands.

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## Germany

Remake on the market-entry acquisition of Europapark Coevorden, based in the Netherlands and Germany.

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# Our Life Sciences and Healthcare expertise

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## Germany

**Lifento**, a French fund management company specialising in healthcare real estate, on several acquisitions.

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## UK

**Charnwood** on the restructure of their interests at the former Astra Zeneca HQ in Loughborough and also advising on the refurbishment and enhancement of the facilities, and the letting space to the sector with a view to creating their own 70 acre science park. Recently completed lettings on behalf of Charnwood to Almac Pharmaceuticals Ltd and 3M (UK) Plc.

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## UK

**BGO** on the creation of a joint venture platform with a specialist operator to build a significant portfolio of properties in the life science sector.

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## France

**World market leader** in eye care products on the renewal of the lease of their head office.

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## UK

**Mission Therapeutics** in respect of a lease of research and development laboratories at Granta Park, Great Abington, Cambridgeshire.

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## Central and Eastern Europe

**Angelini Industries**, an international Italian pharmaceutical company on various real estate matters as well as commercial, corporate, employment, and IP/IT matters.

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## UK

**Nucleus Global** on the real estate due diligence for the sale of specialist medical communications group to international healthcare and communications group, Huntsworth.

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## Central and Eastern Europe

**Biotest**, a global life sciences supplier, on various real estate matters.

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## Germany

**Real Blue** on the acquisition of a residential and nursing home, including facilities for assisted living and in-patient care.

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# Trusted by market leaders





# Our Mixed-Use expertise

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## UK

**CC Land** and **MARK** on the ongoing GBP1 billion+ redevelopment of the iconic, Grade II listed department store – the Whiteley's building, in London's Bayswater area. The Whiteley is a high-end, residential-led, mixed-use redevelopment.

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## Germany

**Real estate firm** on the acquisition of acquisition of the high-rise project Omniturm, one of the most spectacular mixed-use buildings in the city of Frankfurt. The seller was a consortium which includes Tismann Speyer, who developed the Omniturm with a total area of 54,000 square metres in the heart of Frankfurt's banking district.

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## Ireland

**PIMCO** on the EUR120 million financing of a newly completed office development in North Docks, Dublin, and the financing of the mixed-use development at College Square, Dublin.

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## Germany

**VALUES. Real Estate** on the acquisition of the mixed-use Montblanc building in Hamburg for a German open-ended fund.

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## UK

**Wolfe Asset Management Limited** on the GBP270 million acquisition of 240 Blackfriars Road, a multi-tenanted office and retail building with an associated residential scheme. The asset was acquired from the Great Ropemaker Partnership.

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## UK

**Crosstree Real Estate Partners** on their proposed development of a mixed-use scheme opposite The Ritz hotel in Piccadilly including the 1 Hotel London Mayfair and the hotel agreements for the Standard Hotel in Camden.

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## CEE

**Redevco** in asset management matters as well as real estate related litigation involving a prestigious mixed-purpose property in Vienna, Prague, Bratislava and Budapest.

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## UK

**Epic Management Limited** in connection with all structuring and related advice in the creation of a portfolio of prime office and mixed-use assets to the value of approximately GBP1 billion.

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# Client-centric excellence

**At Taylor Wessing, our International Real Estate team is steadfastly committed to ensuring that client service is always at the core of our operations. Understanding that each client's needs and objectives are unique, we approach every project and relationship with a bespoke strategy tailored to these requirements.**

Our team collaborate closely with clients across the globe, leveraging deep sector knowledge and innovative legal solutions to navigate complex Real Estate challenges. By prioritising clear communication, responsiveness and attention to detail, we build lasting relationships based on mutual trust and a shared vision for success.

Each decision we make is underpinned by a deep understanding of our clients' business goals, which allows us to respond to their current legal needs and can also be proactive in anticipating future opportunities and risks.

We have an unwavering commitment to excellence, and strive to exceed expectations in every aspect of our work. We deliver a service which supports our client's commercial goals whilst setting an excellent standard in legal service.

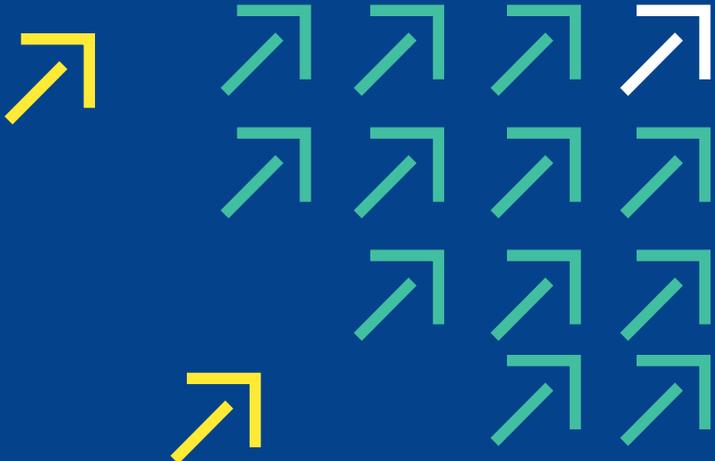
# Excellence recognised

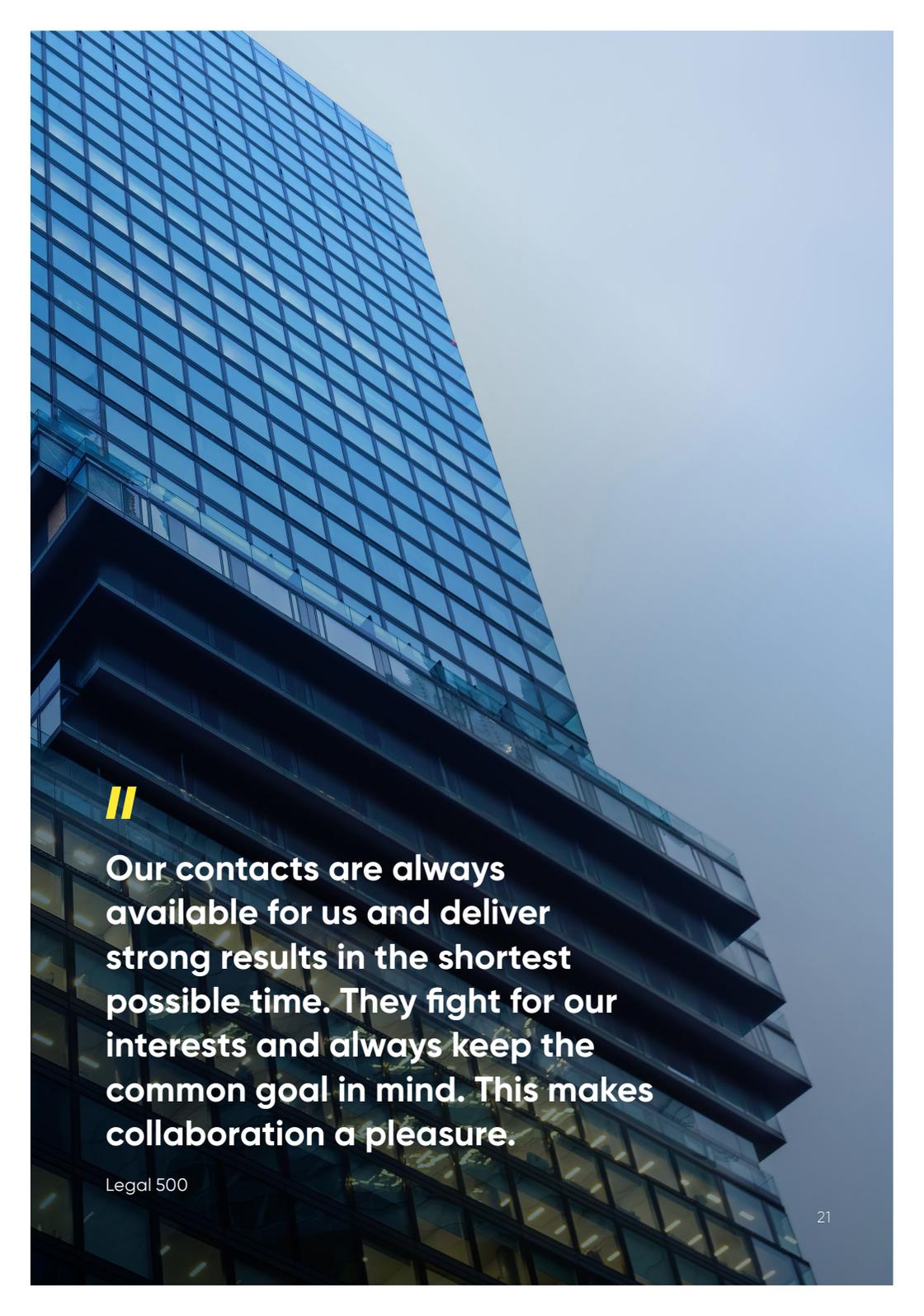
Ranked by The Lawyer magazine as having the second largest Real Estate partner team in Europe in their 'Global Real Estate 50' survey.

Our Real Estate and Corporate practices were ranked in the following categories for 'Commercial Property' 'Company and Commercial' respectively for The Times Best Law Firm 2024.

Shortlisted for International Law Firm of the Year at The Oath Middle East Legal Awards.

Shortlisted for 'Real Estate Team of the Year 2023' by the Legal Business Awards.





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**Our contacts are always available for us and deliver strong results in the shortest possible time. They fight for our interests and always keep the common goal in mind. This makes collaboration a pleasure.**

Legal 500

# Our Retail expertise

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## UK

**Canada Life** on the GBP178 million sale-and-leaseback of three Tesco superstores and a distribution warehouse.

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## UK

**Cola Holdings Limited** on a GBP300 million refinancing (with Ares Management) of two London assets – the Burberry flagship store on Regent Street, and The Hilton Kensington Hotel.

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## Ireland

**An overseas client** in respect of all aspects of Debenhams plc (including real estate) and its financial difficulties, including reducing and mitigating the impact on all Irish Debenhams stores.

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## UK

**AFH Stores** on all corporate occupier matters since 2008. Highlight matters include advising on the surrender of their flagship store at Burlington Gardens London; a new letting of a flagship store at 150 Regent Street London; and their letting at Battersea Power Station London.

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## Germany

**Real estate company** on the the purchase of the shopping center, Boulevard Berlin.

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## CEE and UK

**Mango** in legal asset management and various acquisitions of buildings in Austria, the Czech Republic, Hungary, the Ukraine and Slovakia, including negotiations, tenders and contracts with governmental and municipal entities as well as numerous private parties. Also advised on a variety of corporate, real estate and planning matters.

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## UK

**British Land** on numerous high value and complex retail matters including:

- the acquisition of Meadowhall shopping centre, Sheffield.
  - the sale of a 50% interest in the mixed-use Broadgate Centre, London.
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# Our Real Estate Finance expertise

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## Netherlands

**Victory Group** on the financing for the acquisition of ABN AMRO's global head office for EUR765 million, in the largest single asset deal ever in the Netherlands.

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## CEE

Austrian bank, **Raiffeisenlandesbank Niederösterreich-Wien** on the financing of the development of the Hotel Panorama in Prague by an Austrian real estate investor and developer S+B Gruppe.

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## Germany

**Tishman Speyer** on various real estate financing deals, such as the EUR250 million refinancing of 'Quartier 205' in Berlin by Heleba, the financing of the acquisition and development of the Gruner + Jahr building in Hamburg and on the acquisition financing of the luxury warehouse 'Galeries Lafayette' in Berlin.

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## UK

**R&F** on the real estate and other related aspects of a GBP775 million refinance to complete the Park Hyatt London Hotel and Residences along with the rest of the flagship One Nine Elms project.

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## Ireland

**Deutsche Bank** on several Irish market deals to date including; the financing of an office development in Ballsbridge, financing of a residential development in Mount Argus, financing of the residential Comer/Gemini portfolio, the purchase of a portfolio of shopping centres (with Exeter as borrower) and the financing of the Cuir na Coiribe student accommodation.

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## UK and Germany

**Heleba** on various deals including financing of the acquisition of 30-33 Molesworth Street (office), financing of the acquisition of Landings, Dublin (office), financing of the acquisition of The Beckett, Dublin, which was later let to Meta. Also advised Heleba on various projects, including the financing of the 'Le Coeur' property in Dusseldorf, with a total project value of EUR270 million.

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## France

The creation of an investment fund structure under French law dedicated to investment in real estate.

# ESG in real estate

**Environmental, social, and governance (ESG) considerations are at the heart of the real estate sector and our lawyers are working to tackle these issues alongside our clients.**

## Environmental

It's vital that investors and developers consider environmental sustainability as part of their projects. They must take into account energy efficiency, carbon footprint reduction, renewable energy sources and sustainable construction practices. Our lawyers play a pivotal role in advising on the integration of these green practices while navigating complex regulatory landscapes.

## Social

Social inclusion is a key component of real estate developments, which includes the impact on communities, tenants and employees as well as promoting EDI in property management, development and ensuring affordable and accessible housing. There is increasing pressure for real estate developers to incorporate social responsibility into their strategies to create long-term, sustainable value.

## Governance

Our lawyers play an essential role in ensuring clients meet ethical standards and regulatory frameworks like BREEAM or LEED. As well as complying with regulatory frameworks, these governance structures create operational savings and contribute towards global sustainability goals.

# Our Data Centers expertise

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## UK

**China Mobile** on various acquisitions of data centers in the UK.

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## UK

**BentallGreenOak** on their acquisition of a data center in Romford.

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## Germany

**Green Mountain**, a Norwegian data center company owned by Azrieli Group, on an agreement on the construction of a new 54 MW data center site in Mainz. This included negotiating the construction and expansion of a closed distribution network, grid utilisation agreements and electricity supply concept as well as waste heat utilisation agreements.

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## Germany

**World-leading US online company and cloud service provider** on various data center projects, from colocation to powered shell. In addition, negotiation of capacity reservations, grid connection contracts at different voltage levels, grid charges including unique operating resources with the responsible grid operator.

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## Germany

**International project developer and data center operator** on the construction of several edge data centers in Germany.

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## UK

**Verne Global**, a data centre provider based in Iceland, on its entry into a \$100m term green loan facility. The loan included a \$50m accordion facility.

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## Netherlands and Germany

**A pan-European data center operator** and provider on due diligence aspects of the acquisition of data center infrastructure in Amsterdam.

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## UK

**Visa**, an American multinational financial services provider, on a bespoke data center agreement with global provider of wholesale data centers, Digital Realty Trust. The site will provide 10,000 sq. ft of raised floor space close to London.

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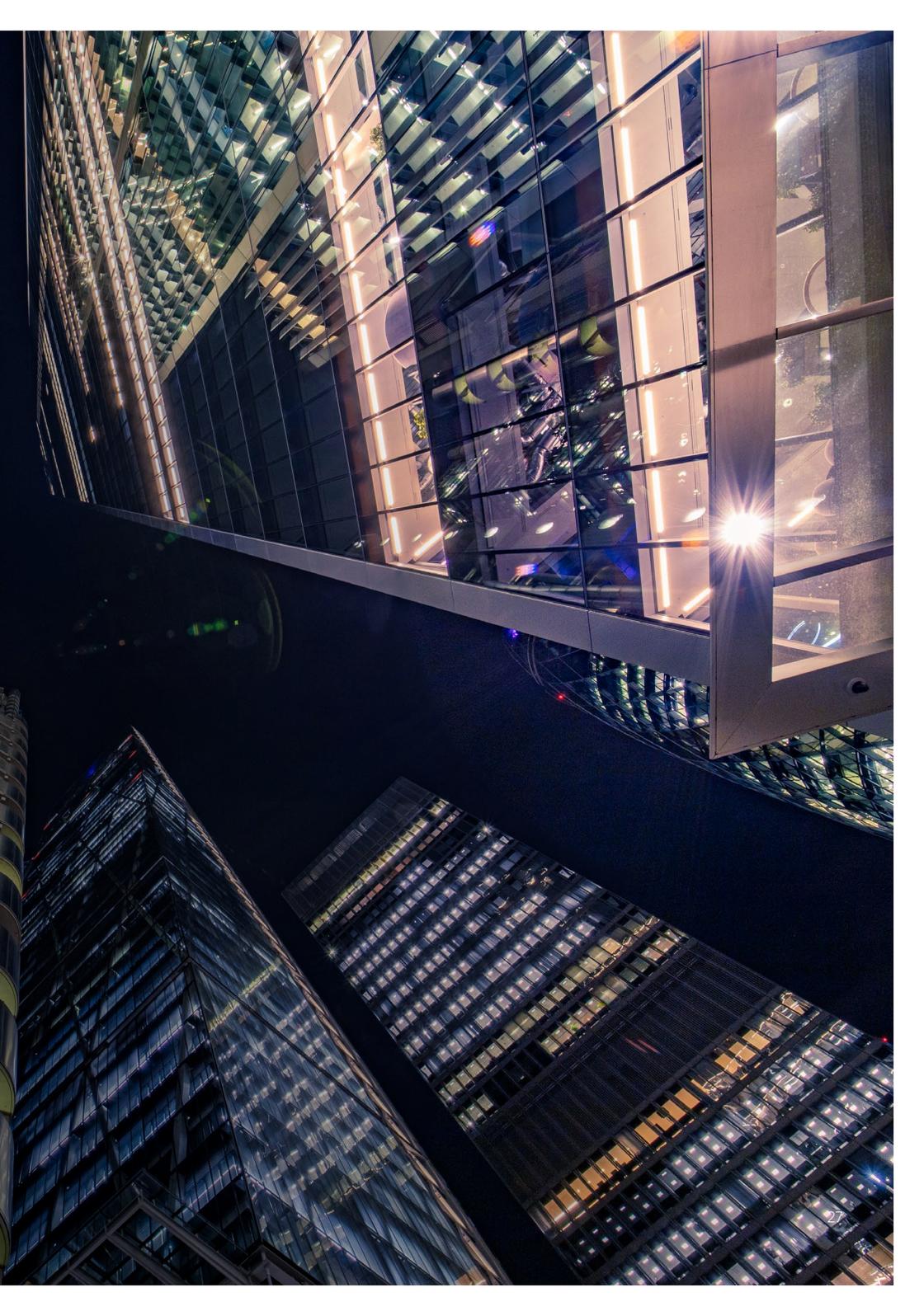
## UK

**Infinity**, a UK-based data center, on acquisition and development of four major data centers.

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**The team is not only highly professional, but also thinks pragmatically and is deal-oriented when it comes to solutions. This is an unbeatable advantage for the team...and the Taylor Wessing team has understood this very well and practices it in an exemplary manner.**



## Our team

We would be delighted to discuss your legal protection needs with you. Please contact us for more information about our capabilities in the real estate sector.

Or [click here](#) to visit our website for insights, tools or events.



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[Learn more about the team](#)

Our team



**2000+ people**  
**28 offices**

**1200+ lawyers**  
**17 jurisdictions**

**300+ partners**

<b>Argentina*</b>	Buenos Aires	<b>Mexico*</b>	Mexico City
<b>Austria</b>	Klagenfurt   Vienna	<b>Netherlands</b>	Amsterdam   Eindhoven
<b>Belgium</b>	Brussels	<b>Nicaragua*</b>	Managua
<b>Brazil*</b>	Belo Horizonte   Brasilia   Rio de Janeiro   São Paulo	<b>Panama*</b>	Panama City
<b>Chile*</b>	Santiago de Chile	<b>Poland</b>	Warsaw
<b>China</b>	Beijing   Hong Kong   Shanghai	<b>Portugal*</b>	Braga   Lisbon   Porto
<b>Colombia*</b>	Bogotá   Bogotá, main office	<b>Puerto Rico*</b>	San Juan
<b>Costa Rica*</b>	Guanacaste   San José	<b>Republic of Ireland</b>	Dublin
<b>Czech Republic</b>	Brno   Prague	<b>Slovakia</b>	Bratislava
<b>Dominican Republic*</b>	Santo Domingo	<b>South Korea**</b>	Seoul
<b>Ecuador*</b>	Cuenca   Guayaquil   Manta   Quito	<b>Spain*</b>	Barcelona   Canary Islands   Madrid   Pamplona   Seville   Valencia   Vitoria   Zaragoza
<b>El Salvador*</b>	San Salvador	<b>UAE</b>	Dubai
<b>France</b>	Paris	<b>Ukraine</b>	Kyiv
<b>Germany</b>	Berlin   Düsseldorf   Frankfurt   Hamburg   Munich	<b>United Kingdom</b>	Cambridge   Liverpool   London
<b>Guatemala*</b>	Guatemala	<b>Uruguay*</b>	Montevideo
<b>Honduras*</b>	San Pedro Sula   Tegucigalpa	<b>USA</b>	New York   San Francisco
<b>Hungary</b>	Budapest		

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[taylorwessing.com](https://taylorwessing.com)

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