

Industry Group

Maritime Law & Transportation



Maritime Trade Law
Shipbuilding and Ship
Financing
Public Maritime Law
Transportation and Logistics

The Law Firm

AREAS OF LAW COVERED

Labour law
Individual and collective labour law

Laws on banking
and provision of finance
Structured financing, debt financing

Building and property laws
Project development and management
construction contract law

Corporate laws
M&A
Capital markets, IPOs, private equity
venture capital, restructuring

EU laws/antitrust law
Merger regulations, antitrust law
subsidies and grants, regulatory affairs
tendering, anti-dumping/WTO
basic EC freedoms

Intellectual property
Competition law, laws on patents
brands, copyrights

Public commercial law
Public building regulations
privatizations, environmental laws

Tax laws
Corporate structuring

Commercial, civil and trade laws
Transactions with the
People's Republic of China
Law of the sea
Sales and contract law

FOCAL INDUSTRIES

Plant construction

Banking and financial services
Real estate industry and property finance
Infrastructure and energy industry

Life sciences
Food, medicines and pharma

Media & Entertainment
Private clients
National and international s
uccession planning

Shipping and transportation
Sports and leisure

Technology
Information technology, e-commerce,
telecommunications

Taylor Wessing ranks among Germany's leading, internationally operating law firms. With 215 German lawyers we advise medium-sized companies, expanding enterprises and major corporations on all aspects of national and international commercial law. We are known for our special expertise in the corporate, IP and maritime law & transportation.

We are highly experienced in advising technology-rich and knowledge-based companies, whether these be in the classic manufacturing and plant construction sector or in the modern information technology and telecommunications industry, whether they are involved in the wide field of life sciences or in the media, leisure and other service industries.

We currently have 11 offices in Germany, England, France, Belgium, Spain and China. In countries where we do not have our own offices, we serve clients through a wide network of partner law firms with whom we have established good relations over the course of many years; we cooperate very closely but not, by deliberate policy choice, exclusively. This approach guarantees the flexibility we require to assist you in an efficient, competitive manner – wherever you need us.

*The Taylor Wessing union creates
an Anglo-German technology giant*

*Chambers & Partners
2002*

What makes the difference?

THEORY VERSUS PRACTICE

Is theory enough for you? Not for us. Success is a practical matter. Therefore our normal practice is to use all our experience to focus on what you are aiming to achieve. Together, we determine your precise needs and decide what is feasible and what makes economic sense. For us, as for you, the bottom line is what will help your business succeed.

SUCCESS DOESN'T HAPPEN BY CHANCE

Would you flip a coin to make a decision? Neither would we. Whatever your line of business, Taylor Wessing – itself an economic enterprise – operates according to the same principles. During a process of systematic cooperation we develop pragmatic, cost-efficient solutions to maximize the success of your business. Needless to say we maintain a keen interest in all the specific aspects of your products, services and market. That way, finding the right path to success is no longer a matter of chance.

ONE FOR ALL AND ALL FOR ONE

Do you like to repeat yourself? You will be assigned one experienced partner who will be your personal contact for the entire project. He/she will supervise and manage your legal affairs, keeping the complexity of the subject matter and your individual requirements in mind. All our lawyers work in inter-office, international Practice Departments, which ensures an ongoing exchange of news and knowledge about legal and business matters. Therefore, your personal lawyer is the key to the whole range of our resources.



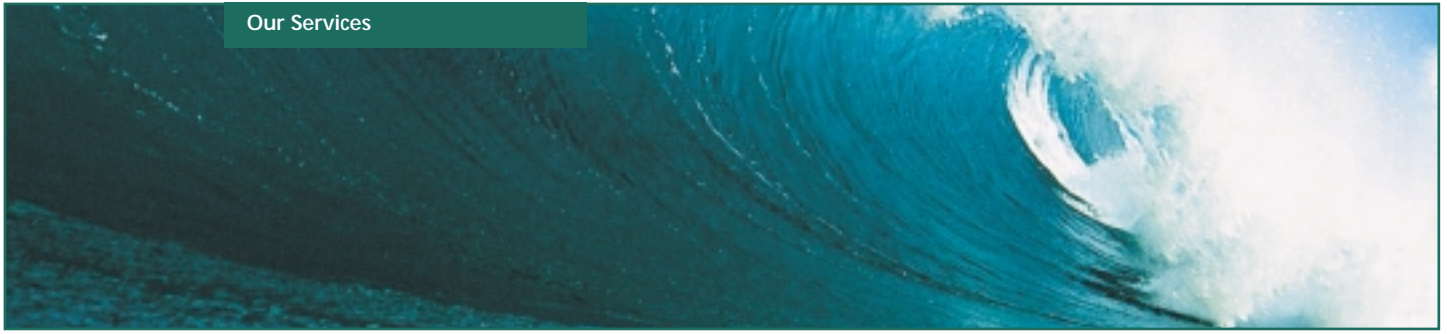
Industry
Group

Maritime Law & Transportation

Trade and transport are two sides of the same coin, together they are one of the international economy's prime movers. Globalization of production facilities and markets has led to steady growth in the transportation industry – even during the rougher periods of the economic cycle. Hamburg is the centre of much of Europe's activity in the fields of maritime trade and transport. The city is Germany's largest port and the second largest port in Europe. It is home to many ship owners and shipping companies. No other city has more ship brokers, agents and freight forwarders within its limits. Hamburg is also a centre of transport, marine and carrier's liability insurance; Germany has advanced to become a world leader in ship financing. Last but not least, the city of Hamburg is the seat of the United Nations International Tribunal for the Law of the Sea.

The Industry Group Maritime Law & Transport of Taylor Wessing is composed of acknowledged experts with many years' experience in both national and international maritime law, shipbuilding, ship financing and transport laws. We advise and represent our clients during contract negotiations and transactions, at conciliation, arbitration and litigation proceedings. The members of our Industry Group, working mostly from our Hamburg and London offices, maintain close personal contact with attorneys and experts based in the world's major ports and shipping centres. At all our offices we have experts with additional, specialist knowledge in related fields of law so that we can offer the expertise appropriate to a full service, international law practice. Co-operating with various maritime associations, we take an active part in preliminary deliberations on new legislation.

Our client spectrum includes German and foreign owners, major German shipyards, engine manufacturers, international trading groups, cruise lines, insurance companies and insurance brokers, enterprises providing financial services to the shipping industry, as well as port operators and logistics companies.



Maritime Trade Law

The shipping industry has seen substantial structural changes over the past decades. Because

almost all cargo is now containerized and owing to progress in navigation technology and the secure stowage of cargo, the number of claims for cargo losses and averages is in decline. On the other hand, increasing vessel size and industry integration have rendered the claims far more complicated and riskier. This situation calls for people able to handle highly complex claims and an even more painstaking approach than in the past to the underlying contracts

such as charter parties, pooling and cooperation agreements, bills of lading and letters of credit.

Our services range from comprehensive consortia/conference agreements to charter party issues and the settlement of major transactions. Clients entrust us with comprehensive risk management and disputes under the law of contract. We can arrange at short notice for the arrest of vessels at almost every port in the world. If required, arbitration can be commenced within hours.

Our range of services:

- Arrest of vessels
- Bareboat charter
- Salvaging law
- Charter agreements
- Crewing contracts
- General average
- International delivery agreements
- Hull loss
- Collisions
- Bills of lading issues
- Cruise and ferry shipping
- Cargo claims
- Cargo insurance
- Demurrage calculation
- Management contracts
- Contracts of affreightment
- Multimodal transportation
- Passenger contracts
- Cooperation agreements
(conference/consortia/pools)
- Arbitration
- Maritime labour law
- Marine insurance
- Slot charter
- Enforcement of foreign judgments
and awards

Special expertise in managing maritime projects ...



Shipbuilding and Ship Financing

Having advised several major East and West German shipyards over many years, we have gained in-depth experience in these fields.

Shipbuilding is one of our main areas of practice and covers civil shipbuilding such as container vessels, cruise liners and megayachts as well as naval shipbuilding which,

due to its complex contract structures, is handled by our high-profile engineering project experts. We also number renowned ship financing institutions such as banks and investment companies among our clients. Owners seek our advice on negotiating ship loans and the requisite securities.

Our services:

- Ship investment companies
- Sale and purchase of ocean-going vessels, inland waterway craft and sports boats
- Cooperation agreements
- Naval shipbuilding
- Offshore units
- Contracts for ship repairs and refits
- Arbitration
- Shipbuilding contracts
- Ship financing
- Ship mortgages
- Subcontractor agreements

Public maritime law

Major shipwrecks in recent years (e.g. PALLAS, ERIKA, PRESTIGE) have made it clear that the safety

of vessels, cargo, crew and the marine environment can only be guaranteed if international standards are complied with. That area is governed by numerous, largely international provisions of public law, which

make the maritime industry a highly regulated trade. We represent our clients before German and foreign authorities and – in cooperation with our Brussels office – the EU Commission. The laws of registry and the flag play a vital role for our services relating to ship financing.

Our practice areas:

- Permits to change a ship's flag
- EC law in shipping-related matters
- Fishing regulations
- Law of the flag
- Transport of hazardous materials
- International UN Tribunal for the Law of the Sea
- Pilotage
- Marine environmental law
- Ship registration law
- Maritime Court proceedings
- Antitrust law in shipping-related matters
- International maritime law
- Forced sale of vessels by auction



Transport and Logistics

The vast majority of transportation is multimodal in character, that is to say various means of transport are employed. Trucking remains the predominant mode of transport in Central Europe. The growing network of logistics companies and the addition of new types of services such as "just-in-time" contracts, poses new challenges for the industry's legal counsels. For many years we have represen-

ted major forwarding insurers in litigation throughout Germany and Europe, for example defending them against claims for damages or enforcing their rights of recourse. We have developed logistics contracts for major commercial enterprises. Our knowledge of the laws governing air transportation, inland waterways and railroads rounds off our expertise in this particular field.

Our competences:

- Railroad transportation
- Inland waterways
- CMR
- EC law on land transportation matters
- INCOTERMS
- Cargo damage and loss
- Warehousing
- Trucking
- Logistics contracts
- Air transportation law
- Multimodal transport
- Forwarding/German Forwarders' Standard Terms and Conditions
- Transport insurance
- Forwarders' liability insurance

*Considered one of the top law firms
in maritime matters ...*

*Juve Handbuch
2002-2003*

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