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Hotels Group & Financials




Advising Hotel Du Vin on its procurement requirements, including hotels in Cambridge, York, Newcastle, Cheltenham, Chester, Edinburgh, Poole and Brighton.




Advising Progress Property Development on a Hotel Management Agreement with Jumeirah International for a new 100 room luxury Jumeirah hotel with 15 serviced apartments in Glasgow, Scotland.




Advising a consortium of banks led by Deutsche Postbank, London on the €250 million refinancing of the Hotel George V, the Fairmont Hotel which owns the world's largest hotel in Paris.



Advising The Ability Group on several acquisitions including the purchase of the Cambridge Garden House and its operation as the UK's first Doubletree by Hilton Hotel, as well as the purchase of Dunblane Hydro, Club Med Sicily and Hilton Hotel, Liverpool.




Advising on the rebranding of hotels in Lisbon and Oporto as Tiara Hotels, as well as the further expansion of this upmarket hotel brand through a series of acquisitions.




Advising Guidance Hotel Investment Company, on the launch of a "Shariah" compliant hotel fund to develop an innovative 15-20 star chain of 5 star "Shaza Hotels", across the Middle East and North Africa.




Advising Bristow International Airport on a new £100 million 250 bed hotel adjacent to the terminal building to be operated by Pedersen Airport Hotels.




Advising Europe Arab Bank on a major branded hotel development at Newcastle Airport.




Advising CHIL, a hotel investment fund, on a long term Hotel Management Agreement with Fairmont Hotels & Resorts for two new luxury hotels in Hyderabad and Jaipur, India.



Advising Kew Green on the conversion of 11 Courtyard by Marriott Hotels into Holiday Inns and numerous other transactions, including the acquisition of the Marriott Speke Hotel in Liverpool and its conversion into a Holiday Inn.



Advising Global Hotels on the acquisition of a Courtyard by Marriott hotel in Paris, France including an innovative and complicated debt push down structure.




Advising BDL Management Limited on a Hotel Management Agreement with Tiger Developments for the new InterContinental Hotel, which will open in Edinburgh's Haymarket following a £250m redevelopment of the area.



Advising EHC Maroc SA, owned by Kingdom Hotel Investment Group and EHC International Limited, on the \$120 million development of a 140-room luxury hotel with 40 villas in Marrakech, Morocco to be operated by Four Seasons Hotels and Resorts.



Advising BDL Management Limited on a long term Hotel Management Agreement for the operation of a new Express by Holiday Inn Hotel at Epsom Racecourse, constructed and owned by The Jockey Club.



Advising Deutsche Postbank on a multi-million pound facility to fund the purchase by Minerva of The Lancaster Gate, Thistle Hotel London and conversion of the hotel into luxury apartments.



Advising Malmaison in respect of hotels in Liverpool, Reading and Aberdeen and De Vere hotels in respect of The Grand Brighton, The Royal Bath, Bournemouth and The University Arms, Cambridge.